

DECEMBER 2022

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FEBRUARY 2023

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JANUARY 2023

| Sunday | Monday | Tuesday | Wednesday | Thursday | Friday | Saturday |
|---------------------|-----------------------------|--|-----------|---|--------|----------|
| 1 New Year's Day | 2 New Year's Day Holiday | 3 | 4 | 5 | 6 | 7 |
| 8 | 9 | 10 9a.m.-1p.m. Claims Administration for Life Insurance COB - Long Term | 11 | 12 9a.m.-1p.m. Ethical Decision Making ETHICS | 13 | 14 |
| 15 | 16 | 17 9a.m.-1p.m. Underwriting Engineering Risks COB - General | 18 | 19 9a.m.-1p.m. Courtroom Testimony Preparation and Procedures Laws & Regulations & Other | 20 | 21 |
| 22 | 23 | 24 9a.m.-1p.m. Understanding Disability Income Coverage COB - Long Term | 25 | 26 9a.m.-1p.m. Code of Ethics Ethics | 27 | 28 |
| 29 | 30 | 31 9a.m.-1p.m. Seminal Cases in Business Interruption COB - General | 1 | 2 | 3 | 4 |

JANUARY 2023

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MARCH 2023

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FEBRUARY 2023

| Sunday | Monday | Tuesday | Wednesday | Thursday | Friday | Saturday |
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| 29 | 30 | 31 | 1 | 2 9a.m.-1p.m. Strategic Planning & Fundamentals of AML/CFT/CPF Laws & Regulations & Other | 3 | 4 |
| 5 | 6 | 7 9a.m.-1p.m. Understanding Long Term Policy Provisions COB - Long Term | 8 | 9 9a.m.-1p.m. Ethics & Social Media for Ins. Intermediaries ETHICS | 10 | 11 |
| 12 | 13 | 14 9a.m.-1p.m. Practical Motor Underwriting COB - General | 15 | 16 Laws & Regulations The IA 2018 & You 9a.m.-11a.m. Dealing with Difficult People 11.30a.m.-1.30p.m. Other | 17 | 18 |
| 19 | 20 Carnival Monday | 21 Carnival Tuesday | 22 | 23 9a.m.-1p.m. Keyman Insurance - Key to Business Continuity COB - Long Term | 24 | 25 |
| 26 | 27 | 28 9a.m.-1p.m. Code of Practice for Insurance Intermediaries ETHICS | 1 | 2 | 3 | 4 |

FEBRUARY 2023

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APRIL 2023

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MARCH 2023

| Sunday | Monday | Tuesday | Wednesday | Thursday | Friday | Saturday |
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| 26 | 27 | 28 | 1 | 2 | 3 | 4 |
| | | | | 9a.m.-1p.m. Practical Guide to General Insurance COB - General | | |
| 5 | 6 | 7 | 8 | 9 | 10 | 11 |
| | | Laws & Regulations 9a.m.-11a.m. The Data Protection Act The Critical 4Fs 11.30a.m.-1.30p.m. Other | | 9a.m.-1p.m. Practical Guide to Long Term Insurance COB - Long -Term | | |
| 12 | 13 | 14 | 15 | 16 | 17 | 18 |
| | | 9a.m.-1p.m. Ethical Sales Practice ETHICS | | 9a.m.-1p.m. The Role of the Int. in the Gen. Claims Handling Process COB - General | | |
| 19 | 20 | 21 | 22 | 23 | 24 | 25 |
| | | 9a.m.-1p.m. Market Connduct for Insurance Intermediaries Laws & Regulations & Other | | 9a.m.-1p.m. Long Term Ins. Bus. - Accident, Sickness, Disability COB - Long term | | |
| 26 | 27 | 28 | 29 | 30 | 31 | 1 |
| | | 9a.m.-1p.m. Ethics for Insurance Professionals ETHICS | | Spiritual Shouter Baptist Day | | |

MARCH 2023

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MAY 2023

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APRIL 2023

| Sunday | Monday | Tuesday | Wednesday | Thursday | Friday | Saturday |
|--------------------|---------------------|--|---|--|------------------|----------|
| 26 | 27 | 28 | 29 | 30 | 31 | 1 |
| 2 | 3 | 4 9a.m.-1p.m. Property Insurance Business COB - General | 5 | 6 9a.m.-1p.m. Seminal Cases in Motor & Liability Laws & Regulations & Other | 7 Good Friday | 8 |
| 9 Easter Sunday | 10 Easter Monday | 11 | 12 9a.m.-1p.m. Retirement Income COB - Long Term | 13 9a.m.-1p.m. Incorporating Intermediaries & Understanding POCA Laws & Regulations & Other | 14 | 15 |
| 16 | 17 | 18 State Licensing Exam | | 20 9a.m.-1p.m. Ethical Sales Practice ETHICS | 21 | 22 |
| 23 | 24 | 25 9a.m.-1p.m. Liability Classes of insurance 1 COB - General | 26 | 27 9a.m.-1p.m. MVIA & Negotiation Laws & Regulations & Other | 28 | 29 |
| 30 | 1 | 2 | 3 | 4 | 5 | 6 |